

DuPage Habitat for Humanity, Inc. and Subsidiaries
Audit Report
For the Year Ended June 30, 2014

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
DuPage Habitat for Humanity, Inc.
and Subsidiaries
Wheaton, Illinois

We have audited the accompanying consolidated financial statements of **DuPage Habitat for Humanity, Inc. and Subsidiaries**, which comprise the consolidated statement of financial position as of June 30, 2014, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Auditor's Responsibility (cont'd)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **DuPage Habitat for Humanity, Inc. and Subsidiaries** as of June 30, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

We have previously audited the DuPage Habitat for Humanity, Inc. and Subsidiaries 2013 consolidated financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated December 3, 2013. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2013 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations* is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 10, 2014 on our consideration of **DuPage Habitat for Humanity, Inc.'s** internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering **DuPage Habitat for Humanity, Inc.'s** internal control over financial reporting and compliance.

Seiden Fox, Ltd.

December 10, 2014

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Financial Position
June 30, 2014
(With Comparative Totals for 2013)

Assets	<u>2014</u>	<u>2013</u>
Current assets:		
Cash and cash equivalents	\$ 350,937	\$ 471,066
Accounts receivable	16,488	28,829
Government grants receivable	104,658	47,892
Pledges receivable, current portion	103,705	173,288
Mortgages receivable, current	80,995	76,001
Inventories - land and construction in progress	1,354,807	2,017,326
Inventory - ReStore	51,191	44,718
Prepaid expenses	1,063	27,633
Deposits and other assets	68,702	66,543
Total current assets	2,132,546	2,953,296
Property and equipment:		
Office equipment and furniture	12,932	12,932
ReStore equipment	70,041	67,026
Software	57,840	57,840
	140,813	137,798
Less accumulated depreciation	(100,181)	(69,033)
Total property and equipment, net	40,632	68,765
Other assets:		
Investment in limited liability company	6,912	8,760
Mortgages receivable, noncurrent, net of present value discount	1,436,760	1,189,470
Pledges receivable, noncurrent	9,804	9,664
Total other assets	1,453,476	1,207,894
Total assets	\$ 3,626,654	\$ 4,229,955

Liabilities and Net Assets	<u>2014</u>	<u>2013</u>
Liabilities:		
Current liabilities:		
Accounts payable	\$ 119,737	\$ 208,350
Accrued expenses	46,790	54,100
Deferred rent	11,697	17,562
Deferred income	621	16,620
Notes payable, current	305,277	181,822
Total current liabilities	484,122	478,454
Long-term liabilities - notes payable, net of current portion	117,699	310,713
Total liabilities	601,821	789,167
Net assets:		
Temporarily restricted	584,129	1,738,192
Unrestricted	2,440,704	1,702,596
Total net assets	3,024,833	3,440,788
Total liabilities and net assets	\$ 3,626,654	\$ 4,229,955

See accompanying notes and independent auditor's report.

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Activities
For the Year Ending June 30, 2014
(With Comparative Totals for 2013)

	2014		Total	2013 Total
	Unrestricted	Temporarily Restricted		
Changes in unrestricted net assets:				
Public support and revenue:				
Federal and local government grants	\$ 805,159	\$ -	\$ 805,159	\$ 1,149,218
Illinois affordable housing tax credits	-	-	-	113,475
Contributions	295,531	95,034	390,565	464,346
Homes sales, net of present value discount	348,764	-	348,764	225,155
Mortgage loan discount amortization	104,074	-	104,074	90,855
ReStore operations	681,488	-	681,488	510,702
In-kind contributions and donated services	266,867	3,600	270,467	549,507
Special events:				
Contributions	68,987	-	68,987	106,929
Ticket sales	22,815	-	22,815	19,788
In-kind contributions and donated services	14,427	40,495	54,922	62,939
Less cost of direct benefit to donors	(14,203)	-	(14,203)	(15,478)
Miscellaneous income	609	-	609	27,924
Equity in income of limited liability company	(1,848)	-	(1,848)	8,760
Loss on sale of assets	(28,755)	-	(28,755)	(1,221)
Net assets released from restrictions	1,293,192	(1,293,192)	-	-
Total public support and revenue	3,857,107	(1,154,063)	2,703,044	3,312,899
Expenses:				
Program services:				
Homebuilding	2,119,414	-	2,119,414	1,468,093
ReStore	463,544	-	463,544	386,223
Management and general	252,829	-	252,829	278,291
Fund-raising	283,212	-	283,212	295,587
Total expenses	3,118,999	-	3,118,999	2,428,194
Change in net assets	738,108	(1,154,063)	(415,955)	884,705
Net assets, beginning of the year	1,702,596	1,738,192	3,440,788	2,556,083
Net assets, end of the year	\$ 2,440,704	\$ 584,129	\$ 3,024,833	\$ 3,440,788

See accompanying notes and independent auditor's report.

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Functional Expenses
For the Year Ending June 30, 2014
(With Comparative Totals for 2013)

	2014					2013 Total
	Program Services		Management and General	Fund-raising	Total	
	Homebuilding	ReStore				
Construction costs - houses sold	\$ 1,673,427	\$ -	\$ -	\$ -	\$ 1,673,427	\$ 1,070,845
Salaries and wages	246,937	176,706	85,543	108,466	617,652	557,312
Payroll taxes and benefits	40,917	32,264	22,323	23,914	119,418	92,741
Professional fees	-	-	51,155	-	51,155	107,965
Home building related expenses	77,942	-	-	-	77,942	73,813
Tithing to Habitat International	13,500	-	-	-	13,500	9,000
Printing and publications	-	5,893	-	-	5,893	1,127
Postage and shipping	-	-	2,257	-	2,257	1,817
Supplies and software purchases	-	-	7,727	-	7,727	7,787
Rent	-	182,541	24,000	-	206,541	168,508
Donated facilities	7,200	-	-	-	7,200	5,400
Telephone	-	-	4,644	-	4,644	4,433
Donor development	-	-	-	97,281	97,281	130,566
Insurance	40,110	14,033	12,434	738	67,315	60,165
Travel and entertainment	-	12,608	4,341	-	16,949	13,319
Bank charges and other fees	-	168	9,512	-	9,680	9,642
Education and conferences	-	400	1,862	-	2,262	3,326
Equipment rental	-	2,175	4,362	-	6,537	4,919
Office equipment purchases	-	-	-	-	-	384
Real estate tax	11,885	-	-	-	11,885	27,212
Interest expense	-	3	17,849	-	17,852	21,559
Reduction of in-kind donations	-	-	-	50,000	50,000	3,962
Miscellaneous	-	18,765	1,969	-	20,734	25,986
Depreciation	7,496	17,988	2,851	2,813	31,148	26,406
	<u>\$ 2,119,414</u>	<u>\$ 463,544</u>	<u>\$ 252,829</u>	<u>\$ 283,212</u>	<u>\$ 3,118,999</u>	<u>\$ 2,428,194</u>

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Cash Flows
For the Year Ending June 30, 2014
(With Comparative Totals for 2013)

	<u>2014</u>	<u>2013</u>
Cash flows from operating activities:		
Change in net assets	\$ (415,955)	\$ 884,705
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation	31,148	26,406
Loss on sale of assets	28,755	1,221
Mortgage loan discount amortization	(104,074)	(90,855)
Pledges received	(108,700)	(83,492)
Payments received on pledges	128,577	174,644
In-kind pledges received	-	(62,070)
In-kind pledges fulfillment	-	105,322
Change in discount on pledges receivable	(434)	(3,618)
Reduction of in-kind donations - bad debt	50,000	3,962
Changes in ReStore inventory for sale	(6,473)	(14,578)
Equity in loss (income) of limited liability company	1,848	(8,760)
Present value on mortgages issued for home sales	(339,765)	(220,155)
Cash from other operating activities:		
Accounts receivable	12,341	(14,555)
Grants receivable	(56,766)	(9,690)
Home building related inventory	633,764	(605,235)
Prepays and other current assets	24,411	4,613
Accounts payable and accrued expenses	(95,923)	106,075
Deferred rent	(5,865)	(2,447)
Deferred income	(15,999)	(143)
Net cash from operating activities	(239,110)	191,350
Cash flows from investing activities:		
Purchase of property and equipment	(3,015)	(918)
Principal repayments on mortgage receivables	191,555	186,957
Net cash from investing activities	188,540	186,039

(cont'd)

DuPage Habitat For Humanity, Inc. and Subsidiaries
Consolidated Statement of Cash Flows (cont'd)
For the Year Ending June 30, 2014
(With Comparative Totals for 2013)

	<u>2014</u>	<u>2013</u>
Cash flows from financing activities - payments on notes payable	\$ (69,559)	\$ (239,472)
Net change in cash	(120,129)	137,917
Cash and cash equivalents, beginning of the year	<u>471,066</u>	<u>333,149</u>
Cash and cash equivalents, end of the year	<u>\$ 350,937</u>	<u>\$ 471,066</u>

DuPage Habitat for Humanity, Inc. and Subsidiaries **Notes to the Consolidated Financial Statements**

1. Organization and Purpose

The accompanying financial statements reflect the consolidated operations of DuPage Habitat for Humanity, Inc., Pioneer Prairie, LLC and Prairie Green Habitat, LLC (collectively referred to as the Organization). All significant intercompany transactions and balances have been eliminated in consolidation.

DuPage Habitat for Humanity, Inc. (Habitat), a not-for-profit corporation, was incorporated on February 3, 1995. The Organization is an affiliate of Habitat for Humanity International, Inc., a nondenominational Christian non-profit organization whose purpose is to provide home ownership opportunities to limited income families or individuals, and to put the reality of substandard housing in the minds and hearts of DuPage residents in such a powerful way that unattainable home ownership for these families or individuals becomes politically, socially and religiously unacceptable. Although Habitat for Humanity International, Inc. (HFHI) assists with informational resources, training, publications, prayer support, and in other ways, the Organization is primarily and directly responsible for its own operation.

During the year ended June 30, 2008, the Organization established Pioneer Prairie, LLC (Pioneer Prairie), a single member wholly-owned subsidiary. Pioneer Prairie was established for the purpose of purchasing land and constructing the Pioneer Prairie development.

During the year ended June 30, 2012, the Organization launched a new ReStore program. This program recycles used and surplus household and construction materials to reduce the tonnage of waste going into landfills and provide building supplies to the general public at greatly reduced prices. All profits from the sales go to funding the mission of the Organization.

During the year ended June 30, 2012, the Organization established Prairie Green Habitat, LLC (Prairie Green Habitat), a single member wholly-owned subsidiary. Prairie Green Habitat was established for the purpose of purchasing land and constructing the Prairie Green development.

2. Summary of Significant Accounting Policies

General – The accounts and consolidated financial statements are maintained on the accrual basis of accounting and accordingly, reflect all significant accounts receivable, payable, and other liabilities.

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted (when applicable) net assets, as required by Generally Accepted Accounting Principles (GAAP).

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of the revenues, expenses, gains, losses and other changes in net assets during the reporting period. Accordingly, actual results could differ from those estimates.

Income Tax Status – DuPage Habitat for Humanity, Inc. was granted an exemption from federal income taxes by the Internal Revenue Service pursuant to the provisions of Internal Revenue Code Section 501(c)(3). Habitat qualifies for the charitable construction deduction under Section 170(b)(1)(A)(vi) and has been classified as an organization that is not a private foundation under Section 509(a)(1). The tax exempt purpose of Habitat and the nature in which it operates is described above. The Organization continues to operate in compliance with its tax exempt purpose.

Pioneer Prairie and Prairie Green Habitat are wholly owned limited liability companies with Habitat being the sole member. For tax purposes, these entities are treated as disregarded entities. Their activities are included in Habitat's tax reporting.

The Organization's tax returns for the years ended June 30, 2011, 2012 and 2013 are open for purposes of Internal Revenue Service or Illinois Department of Revenue examinations.

Cash and Cash Equivalents – Cash and cash equivalents consist of bank deposits in federally insured accounts. At June 30, 2014, the Organization's cash accounts exceeded the federally insured limits by \$77,646.

For purposes of the Consolidated Statement of Cash Flows, the Organization considers all highly liquid instruments, if any, purchased with an original maturity of three months or less to be cash equivalents.

Property and Equipment – Expenditures for property and equipment and items which substantially increase the useful lives of existing assets are capitalized at cost or fair value if donated. The Organization provides for depreciation on the straight-line method at rates designed to depreciate the costs of assets over estimated useful lives of 5 years.

Investment in Limited Liability Company – The Organization is one of two equal members in Home Together, LLC, a nonprofit organization formed in 2010 to purchase and share the building used for operations. Due to the Organization's lack of a controlling interest in the subsidiary, its investment is accounted for under the equity method and consolidated financial statements are not presented. The investment account is increased for cash contributions made to the LLC and for the Organization's proportionate share of the LLC's other increase in net assets, and decreased for the cash distributions received from the LLC and the Organization's proportionate share of the LLC's other decreases in net assets.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Support and Revenue – The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Consolidated Statement of Activities as net assets released from restrictions. If a restriction is fulfilled in the same time period in which the contribution is received, the Organization reports the support as unrestricted.

The Organization reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations regarding how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Government Contributions – Support funded by government contracts, which qualify as conditional promises to give, are recognized when the condition of performing the contracted services is met. Revenue is therefore recognized as earned as the condition of eligible expenses is incurred. These expenditures are subject to audit and acceptance by the respective granting agency and, as a result of such audit, adjustments could be required.

In-Kind Contributions and Donated Services – In addition to receiving cash contributions, the Organization receives in-kind contributions and donated services from various donors. In accordance with generally accepted accounting principles, contribution of services are required to be recognized if the services received (a) create or enhance non-financial assets, or (b) require specialized skills which are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. In-kind contributions are also required to be recorded at fair value. The Organization recognizes the estimated fair value of these in-kind donations and donated services as an expense or asset if appropriate in its consolidated financial statements, and similarly records a corresponding donation by a like amount.

For the years ended June 30, 2014 and June 30, 2013, the Organization received the following unconditional in-kind contributions and donated services:

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

In-Kind Contributions and Donated Services – (cont'd)

	2014	2013
Land and building	\$ 163,500	\$ 239,212
Building materials and labor	78,453	240,531
Legal services	2,727	49,255
Rent and utilities	7,200	5,400
Consulting services	-	300
Mortgage services	9,101	7,926
Miscellaneous	9,486	6,883
	\$ 270,467	\$ 549,507

Effective with the opening of the ReStore in July 2011, changes in the year end ReStore inventory balance are recognized as an adjustment of ReStore operations revenue. ReStore inventory is recognized as an asset at its estimated fair value for the inventory remaining at June 30, 2014 and 2013.

For the year ended June 30, 2014, the Organization received \$54,922 of donated supplies for special events and fundraisers, including \$40,495 related to an event held in the next fiscal year reported as temporarily restricted at June 30, 2014, of which \$14,203 was included in direct benefits to donors. For the year ended June 30, 2013, the Organization received \$62,939 of donated supplies for special events and fundraisers, of which \$15,478 was included in direct benefits to donors.

There were also a substantial number of volunteers who donated a significant amount of their time towards the activities of the Organization for the years ended June 30, 2014 and 2013, the value of which has not been recognized in the consolidated financial statements as they do not meet the criteria for recognition.

Functional Allocation of Expenses – The costs of providing various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and the Consolidated Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Concentration of Risk – During the fiscal years ended June 30, 2014 and 2013, the Organization received approximately 19% and 33% of its funding from the DuPage County Community Development Commission, respectively. A portion of this funding from DuPage County in both years was one-time awards through the Neighborhood Stabilization program to address the foreclosure crisis in the area. Any negative change in the economy could have an impact on future contributions, fundraising efforts, as well as government grants.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

2. Summary of Significant Accounting Policies (cont'd)

Inventories – Land and Construction-in-Progress – Inventory is valued at the lower of cost or fair value. Inventory primarily consists of purchased and donated houses, construction materials, land and homes under construction issued in the Organization's programs. Inventory is initially capitalized at cost or fair value if donated. This includes all direct and indirect costs incurred to prepare it for sale or use. If it is determined that the capitalized costs of inventory exceed its fair value, the inventory is written down to its fair value. Construction materials are valued at cost using the first-in, first-out (FIFO) method.

Inventory ReStore – ReStore inventory is valued at its estimated fair value determined at the time it is received.

Warranties – The Organization provides a limited one-year warranty in the deed of trust on the sale of a home which is generally for defects in materials and workmanship. Warranty costs are accrued when obligations under the warranty period become probable and can be reasonably estimated. The organization experienced warranty costs of \$2,992 and \$4,739 during fiscal years 2014 and 2013, respectively. There were no warranty costs accrued at June 30, 2014 and 2013.

Advertising and Promotion – The Organization maintains a small supply of promotional books, pamphlets and other merchandise available for public distribution and ministry purposes. Costs related to these materials, including advertising and promotion are expensed as incurred.

Compensated Absences – The Organization's vacation policy allows employees to accumulate and carry forward a maximum of ten vacation days. During the fiscal years ended June 30, 2014 and 2013, the Organization has recognized a liability of \$18,510 and \$9,957, respectively, for compensated absences.

Comparative Information – The consolidated financial statements include certain prior-year comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2013, from which the summarized information was derived.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants

Neighborhood Stabilization Program – The Organization has been selected by the County of DuPage (the County) to act as a developer to acquire and rehabilitate eligible abandoned and foreclosed single family homes under a Neighborhood Stabilization Program (NSP) funded by the Department of Housing and Urban Development (HUD). Homes acquired and rehabilitated under the NSP are then sold by the Organization to qualifying low income individuals under the Organization's normal terms and conditions. The Organization receives NSP funds from the County as it incurs eligible costs. The Organization executes notes to the County as the NSP funds are received from the County. The County releases the Organization from these notes when the related homes are sold by the Organization to eligible individuals. The homeowners execute non-interest bearing first mortgages to the Organization at the time they purchase the homes. The amount of the first mortgage is determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment is affordable to the homeowners in accordance with the Organization's mission. The homeowners also execute a second mortgage to the Organization that equals the difference between the actual costs of the home and the sum of the first mortgage. The homeowners may have a third mortgage if assistance from the County is received. The second and third mortgages are also non-interest bearing and are payable only if certain events occur in the future.

All amounts paid by the homeowners to the Organization under these mortgages were considered NSP income which had to be retained by the Organization with the restriction that such amounts be used by the Organization for another eligible NSP activity in the County. The Organization initially recognized the NSP grants as temporarily restricted revenue in the period it incurs the eligible costs. Upon sale of the home, a portion of the NSP grant (the carrying amount of the first mortgage on NSP homes and any payments received under mortgages related to NSP homes) continued to be reflected as temporarily restricted net assets until such time those amounts were used for another eligible NSP activity in the County. The remainder of the NSP grant associated with the home was released upon sale. For the year ended June 30, 2013, the Organization did not purchase or sell any homes under the NSP. On January 22, 2013, the Organization was awarded additional NSP funds to cover the remaining costs of the home purchased during the year ended June 30, 2012. The amount of NSP mortgage principal income of \$6,228 previously released was re-restricted in the prior year. During the current year, the Organization amended the agreement with the County. This amendment lifted the restriction that restricted the use of amounts paid by the homeowners to another eligible NSP activity, and the balance of \$305,842 held as temporarily restricted net assets at June 30, 2013 was released from restriction.

The Organization receives a developer fee of ten percent of eligible costs for its services under the NSP. The developer fee is recognized as unrestricted revenue as the eligible costs are incurred. Revenues are also recognized for direct construction and rehabilitation costs incurred. Total grant revenues recognized under the NSP were \$24,252 and \$54,874 for the years ended June 30, 2014 and 2013, respectively.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants (cont'd)

Community Development Block Grants – The Organization had been awarded grants by the County from its Housing Development Fund to be used to fund in part the Organization's development of 11 homes in its Pioneer Prairie subdivision. These grants were funded through Community Development Block Grants (CDBG) from HUD. The Organization received CDBG funds from the County as it incurred eligible costs. For the portion of the funds used to build homes, the Organization executed notes to the County as the CDBG funds were received from the County. The homeowners executed non-interest bearing first mortgages to the Organization at the time they purchased the homes. The amount of the first mortgage was determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment was affordable to the homeowner in accordance with the Organization's policies. In addition, the homeowners assumed a pro rata portion of the Organization's note to the County in the form of a third mortgage. The homeowners also executed a second mortgage to the Organization that equaled the difference between (a) the market value of the home and (b) the sum of the sales price (which is the sum of the first mortgage and the down payment) and the third mortgage. The second and third mortgages were also non-interest bearing and are payable only if certain events occur in the future.

The Organization recognized the portion of the CDBG grant designated to fund a portion of the infrastructure costs as unrestricted revenue in the period it incurred the eligible infrastructure costs. The Organization recognized the portion of the CDBG grant designated to fund a portion of the cost of building the homes as temporarily restricted revenue in the period it incurred the eligible costs and released the restriction at the time of the sale of the home. The Organization does not receive a developer's fee under the CDBG grant agreement.

The Organization did not sell any homes during the years ended June 30, 2014 in its Pioneer Prairie subdivision (one home in the prior year). There was no revenue recognized for the years ended June 30, 2014 and 2013.

Home – The Organization has been awarded grants by the County from its Housing Development Fund to be used to fund in part the Organization's development of 12 townhomes in its Prairie Green subdivision. These grants are funded through HOME Investment Partnerships Act Funds (HOME) from HUD. The Organization receives HOME funds from the County as it incurs eligible costs. The Organization executes notes to the County when the HOME grant is executed with the County. The future homeowners will execute non-interest bearing first mortgages to the Organization at the time they purchase the townhomes. The amount of the first mortgage will be determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment is affordable to the homeowner in accordance with the Organization's policies. The homeowners will also execute a second mortgage to the Organization that equals the difference between (a) the market value of the townhome and (b) the sum of the sale price (which is the sum of the first mortgage and the down payment) not to exceed \$275,200.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants (cont'd)

Home – (cont'd)

The second mortgage will also be non-interest bearing and payable only if certain events occur in the future.

The County will release the Organization from 1/12th of the County's mortgage at the time each townhouse is sold to an eligible homeowner. Each townhouse will be subject to a Regulatory Land Use Restriction Agreement (RLURA) that will impose resale restrictions on the townhomes for a period of 15 years. The RLURA is intended to insure that any townhomes resold during that 15 year period will be sold to individuals whose income does not exceed specified levels at a price affordable to such individuals.

The Organization will recognize the HOME grant as temporarily restricted revenue in the period it incurred the eligible costs. A portion of the HOME grant, equal to costs incurred for the construction of the home plus a pro rata share of land and general infrastructure costs, will be transferred to unrestricted net assets at the time of the sale of the home. Total revenues recognized related to the HOME grant awarded for the Prairie Green subdivision were \$150,000 and \$1,014,690 in the years ended June 30, 2014 and 2013, respectively.

The Organization receives a developer fee of fifteen percent of eligible costs for its services under the HOME agreement. The developer fee is recognized as restricted revenue as the eligible costs are incurred with a pro rata portion being transferred to unrestricted net assets at the time of the sale of the home.

The Organization received an additional HOME grant of \$588,000 in the current year to fund eligible costs related to the acquisition and rehabilitation of up to four vacant single family homes. Eligible costs were incurred in the current year and the grant is recognized as unrestricted revenue in accordance with Organization revenue recognition policies.

Capacity Building for Community Development and Affordable Housing – The Organization has been awarded an \$89,000 conditional grant by Habitat for Humanity International, which is a re-granting entity for HUD for the Section 4 Capacity Building for Community Development and Affordable Housing Grant (CB grant) for the period of July 1, 2011 to June 30, 2014. The funds are to be used to increase the home building capacity of the Organization through additional staffing positions. The Organization is required to demonstrate a four-to-one match for the grant funds as they are received and progress towards its housing goals until they are met. Total revenues recognized related to the CB grant were \$15,907 and \$30,904 for the years ended June 30, 2014 and 2013, respectively.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

3. Federal and Local Government Grants (cont'd)

Energy Efficient Affordable Housing Construction Program – The Organization has been awarded two conditional grants in the fiscal year ended June 30, 2014 and were also awarded two conditional grants in the fiscal year ended June 30, 2013 by the Illinois Department of Commerce Economic Opportunity (DCEO) to be used to fund the installation of energy efficient measures in five townhomes and five new, single family homes, respectively. Total revenues recognized related to the DCEO grants were \$27,000, of which none is temporarily restricted, in the year ended June 30, 2014, and \$48,750, of which \$48,750 was temporarily restricted, in the year ended June 30, 2013. The temporarily restricted balance at June 30, 2013 was released from restriction in the current year.

Federal and local government grants recognized as revenue as of June 30 are as follows:

	2014	2013
NSP	\$ 24,252	\$ 54,874
HOME	738,000	1,014,690
CB	15,907	30,904
DCEO	27,000	48,750
	\$ 805,159	\$ 1,149,218

4. Home Sales

The Organization recognizes revenue from the sale of its home at the fair value of the first mortgages it receives plus the required down payments. The first mortgages are non-interest bearing and require monthly payments, typically over a 30 year period. The amount of a first mortgage is determined by the Organization such that, when considering real estate taxes and insurance, the required mortgage payment is affordable to the homeowner in accordance with the Organization's policies. The fair value of the first mortgage is determined by discounting the mortgage payments using an interest rate that approximates a current market rate of interest for such a mortgage instrument.

The sales price is the lower of appraised value or cost of construction. The Organization determines the amount of the first mortgage based on the partner family's ability to pay, and a second mortgage is entered into for the difference. The following is a reconciliation of the market value of homes sold and the revenue recognized on the sale of those homes for the years ended June 30:

	2014	2013
Market value of homes sold	\$ 1,540,000	\$ 990,000
Excess of market value over sales price of home sold	(703,005)	(444,876)
Homeowners' down payments	9,000	5,000
Discount on first mortgages (non-interest)	(497,231)	(324,969)
Net revenue from the sale of homes	\$ 348,764	\$ 225,155

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

4. Home Sales (cont'd)

The Organization has the ability to recover a portion of these subsidies if a homeowner disposes of a home or otherwise prepays the first mortgage prior to the end of the term of the first mortgage.

5. Mortgages Receivable

Applicants purchasing homes from the Organization agree to a first mortgage secured by the purchased home. The mortgages are non-interest bearing and require monthly payments, typically over a 30 year period. To appropriately reflect the economics of the non-interest bearing mortgage, the Organization discounts the mortgages for financial reporting purposes at the time they are originated using an interest rate that approximates a current market rate of interest for such a mortgage instrument. The discount rate was 7.5% for the years ended June 30, 2014 and June 30, 2013. That discount is then amortized to income over the term of the mortgage. The Organization recognized \$104,074 and \$90,855 of income from the mortgage loan discount amortization for fiscal years ended June 30, 2014 and 2013, respectively.

The Organization originated mortgages, net of related discounts, in the amount of \$339,764 and \$220,155 for the years ended June 30, 2014 and 2013, respectively. The Organization does not charge homeowners any fees in connection with originating the mortgages and does not defer any costs related to originating the mortgages.

Mortgage receivables at June 30, are presented net of unamortized discounts as follows:

	<u>2014</u>	<u>2013</u>
Gross mortgage receivable at face value	\$ 4,081,452	\$ 3,436,005
Less – Unamortized discount based on imputed interest rates of 7.5% to 8.8%	<u>(2,563,697)</u>	<u>(2,170,534)</u>
Net mortgage receivable	<u>\$ 1,517,755</u>	<u>\$ 1,265,471</u>
Current portion	\$ 80,995	\$ 76,001
Long-term	<u>1,436,760</u>	<u>1,189,470</u>
	<u>\$ 1,517,755</u>	<u>\$ 1,265,471</u>

Anticipated future principal collections on the discounted mortgages are estimated as:

2015	\$ 80,995
2016	78,929
2017	73,630
2018	70,303
2019	68,483
Thereafter	<u>1,145,415</u>
Total	<u>\$ 1,517,755</u>

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

5. Mortgages Receivable (cont'd)

In addition, "silent" second mortgages exist on nearly all homes sold by the Organization. In general, the "silent" second mortgages are established for the difference between (a) the estimated market value of the home at date of sale (or, in the case of homes funded through certain grants, the cost of the home) and (b) the sales price of the home (the sum of the undiscounted amount of the first mortgage and the down payment made by the homeowner). The "silent" second mortgages are non-interest bearing and are forgiven ratably beginning in the 83rd month after sale of the home over the remainder of the first mortgage term (beginning with the 61st month after sale for mortgages originated prior to 2009). All second mortgages are forgiven after 30 years. Pursuant to some grant arrangements, the grantor may hold a portion of the "silent" second mortgage or may hold a "silent" third mortgage. The Organization does not record its share of the "silent" second mortgages (\$4,393,638 and \$3,067,523 as of June 30, 2014 and 2013, respectively) in the financial statements.

Finally, a profit sharing agreement exists on all homes sold by the Organization. The amount is based on a percentage of the appreciation in value and the length of time the homeowner has owned the house so that the longer the homeowner has owned the home, the lower the percentage of profit due to the Organization.

Events which trigger payments to be made on second mortgages are as follows:

1. Sale of property to a third party;
2. Transfer of property to someone other than the buyer's spouse;
3. Rental of property to a third party;
4. Creation of certain trusts which affects the title to the property;
5. Failure to occupy property as main residence;
6. Refinance property without paying off the amount due under the first mortgage note plus the amount for which the buyer has not received credit under the second mortgage noted as of the date of the payoff;
7. Failure to make three payments in a row;
8. Third party forecloses on the property or files mechanics lien on the property;
9. Use of property to carry on a business, trade, or profession except as permitted by applicable law or ordinance;
10. Attempt to prepay one of the mortgage notes before maturity of the first mortgage note and the second mortgage note without prepaying both the first mortgage note and the second mortgage note;
11. Failure to perform the terms of either of the first mortgage note or the second mortgage note or either of the first mortgage or the second mortgage and do not cure such failure within any applicable notice or cure period.

In the event that a homeowner disposes of a home or otherwise prepays the first mortgage prior to the end of the term of the first mortgage, the balance of the "silent" second mortgage and any sharing of appreciation in the value of the home between the homeowner and the Organization becomes due. Finally, the first mortgage provides the Organization with the right of first refusal, at the then current market value, to purchase any home that a

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

5. Mortgages Receivable (cont'd)

homeowner has decided to sell. There was no income from partner families selling homes in 2014 or 2013.

The Organization has not established an allowance for loan losses for its mortgage receivables as there are no probable and reasonably estimable losses related to the mortgage receivables as of June 30, 2014 and 2013. This conclusion is based in part on the fact that the estimated value of the properties securing the mortgage receivables significantly exceeds the amount recognized as mortgage receivables.

6. Mortgages Receivable Servicing

DuPage Habitat for Humanity, Pioneer Prairie LLC and Prairie Green Habitat LLC mortgage receivables are serviced by Harris Bank at no charge. The Organization received \$9,101 and \$7,926 of donated services for years ending June 30, 2014 and 2013, respectively, which are recorded at fair value in the consolidated financial statements.

7. Related Party Transactions

The Organization annually remits a portion of its contributions (excluding in-kind contributions) to Habitat for Humanity International, Inc. (HFHI). These funds are used to construct homes in economically depressed areas around the world. For the years ended June 30, 2014 and 2013, contributions to HFHI totaled \$13,500 and \$9,000, respectively.

During the year ended June 30, 2013, the Organization received grant funds from HFHI, which are sponsored by Thrivent Financial for Lutherans totaling \$38,500. No grant funds were awarded or received during the year ended June 30, 2014.

As described in Note 3, HFHI, acting as a re-granting entity for HUD, awarded a capacity building grant to the Organization. The Organization recognized grant revenue of \$15,907 and \$30,904 related to this grant in the years ended June 30, 2014 and 2013, respectively.

During 2011, the Organization also borrowed \$249,900 from HFHI, securing the loan by pledging mortgage receivables. Refer to Note 9 for further information.

On March 1, 2011, the Organization commenced a lease for office space located at 1600 East Roosevelt in Wheaton, Illinois with Home Together LLC. The Organization paid rent expenses of \$24,000 annually for the years ended June 30, 2014 and 2013.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

8. Operating Leases

The Organization terminated a lease for office space located at 213 South Wheaton Avenue in Wheaton, Illinois with a non-related party on February 28, 2011. On March 1, 2011, the Organization commenced a lease for its office space located at 1600 East Roosevelt in Wheaton Illinois with a related party, Home Together LLC. See Note 13 for information about the formation and mission of Home Together LLC. The Organization's monthly rent is set annually by the Board of Managers of Home Together LLC at an amount that approximates 50% of the projected operating costs of Home Together LLC. The rent payment per month was \$2,000 for the years ended June 30, 2014 and 2013. It is anticipated that the rent will be approximately this same amount in future years. For financial reporting purposes, the Organization is treating the lease with Home Together LLC as a five-year operating lease, which corresponds to the term of Home Together LLC's bank financing used to purchase the property.

Office space rent expense was \$24,000 for both years ended June 30, 2014 and 2013.

The Organization leases retail space for its ReStore operations at 869 South Route 53 in Addison, Illinois. Rent, common area maintenance, and utilities for the years ended June 30, 2014 and 2013 were \$182,541 and \$149,291, respectively.

The Organization also had an operating lease expiring December 2013 for a copy machine that was replaced by a new lease expiring December 2018. Rent expense for these operating leases for the years ended June 30, 2014 and 2013 was \$3,960 and \$2,257, respectively.

Minimum future lease payments are as follows at June 30:

	<u>Office Space</u>	<u>Retail Space</u>	<u>Other</u>	<u>Total</u>
2015	\$ 24,000	\$ 94,173	\$ 2,581	\$ 120,754
2016	16,000	63,613	2,581	82,194
2017	-	-	2,581	2,581
2018	-	-	2,581	2,581
2019	-	-	1,291	1,291
	<u>\$ 40,000</u>	<u>\$ 157,786</u>	<u>\$ 11,615</u>	<u>\$ 209,401</u>

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

9. Notes Payable and Lines of Credit

	2014	2013
<u>DuPage Habitat for Humanity, Inc.</u>		
<p>The Organization maintains a line of credit with Wheaton Bank and Trust Company in the amount of \$200,000. The loan agreement is collateralized by real property of one home located in Westmont with a total book value of \$181,627 and \$179,646 at June 30, 2014 and 2013, respectively. Interest varies with the bank's prime rate, which was 4% as of June 30, 2014, and is payable monthly. This line of credit is to be repaid on or before December 20, 2014 (maturity date) with all accrued and unpaid interest.</p>		
	\$ 116,000	\$ 116,000
Less current portion	116,000 (116,000)	116,000 (116,000)
Net long-term debt	\$ -	\$ -
<u>Prairie Green Habitat, LLC</u>		
<p>On April 30, 2012, the Organization obtained a promissory note with West Suburban Bank in the amount of \$210,000 with a maturity date of May 1, 2015. The loan agreement is collateralized by real property with a book value of \$449,939, located in unincorporated Glen Ellyn. Interest is at a fixed rate of 2.25%, payable monthly through maturity. Principal is allocated equally over the twelve lots and repaid as the lots are sold.</p>		
	\$ 121,749	\$ 157,487
Less current portion	(121,749)	-
Net long-term debt	\$ -	\$ 157,487

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

9. Notes Payable and Lines of Credit (cont'd)

Pioneer Prairie, LLC

The Organization has a short-term promissory note renewable annually with Hinsdale Bank. This promissory note is collateralized by real property with a book value of \$73,156, located in West Chicago. Interest varies with the bank's prime rate, which was 5% as of June 30, 2013, and is payable monthly.

	2014	2013
\$	32,000	\$ 32,000

On June, 23, 2011, the Organization obtained a promissory note with HFHI in the amount of \$249,900. The loan agreement is collateralized by a portion of the mortgage receivables. Interest is a fixed rate of 4.95% and the life of the loan is seven years. Principal and interest are paid monthly.

153,227	187,048
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185,227	219,048
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Less current portion

(67,528)	(65,822)
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Net long-term debt

\$ 117,699	\$ 153,226
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Minimum future principal payments are as follows at June 30:

	DuPage Habitat For Humanity	Prairie Green Habitat, LLC	Pioneer Prairie, LLC	Total
2015	\$ 116,000	\$ 121,749	\$ 67,528	\$ 305,277
2016	-	-	37,319	37,319
2017	-	-	39,201	39,201
2018	-	-	41,179	41,179
Totals	\$ 116,000	\$ 121,749	\$ 185,227	\$ 422,976

On June 25, 2012, Prairie Green Habitat, LLC obtained an Irrevocable Letter of Credit of \$196,000 with West Suburban Bank in favor of Milton Township for Prairie Green public improvements. The letter of credit matured on June 25, 2014. No advances were drawn on the letter of credit. If Milton Township had made draws on the letter of credit, the Organization would have been obligated to make payment on demand to West Suburban Bank.

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

10. Inventories – Land and Construction in Progress

Land and construction in progress inventory consists of the following at June 30:

	2014	2013
Homes under construction (6 properties in 2014 and 5 properties in 2013).	\$ 693,306	\$ 545,823
Land held for future development.	188,120	189,349
Land and engineering drawings for Prairie Green townhome project in unincorporated Glen Ellyn.	449,939	1,252,765
Building supplies.	23,442	29,389
Total	\$ 1,354,807	\$ 2,017,326

11. Pledges Receivable

Pledges for cash, in-kind contributions and certain qualified donated services are recognized in the financial statements at the time of commitment based on written documentation or strong verbal assurances from the donor. At June 30, 2014 and June 30, 2013, pledge receivables are restricted to construction and rehabilitation of homes in the home ownership program.

Pledges receivable are presented in the Statement of Financial Position as follows at June 30:

	2014	2013
Pledges receivable:		
Current	\$ 103,705	\$ 173,288
Long-term, net of discount of 3.25% per annum	9,804	9,664
Total	\$ 113,509	\$ 182,952

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

11. Pledges Receivable (cont'd)

Pledges receivable are composed of:

	2014	2013
Cash	\$ 110,105	\$ 183,582
In-kind and donated services:		
Project management services	3,600	-
Total pledges receivable	113,705	183,582
Less present value discount	(196)	(630)
Net pledges receivable	\$ 113,509	\$ 182,952

When a pledge receivable is deemed uncollectible, it is written off as a reduction of in-kind donation expense (pledges unrealized). For the years ended June 30, 2014 and June 30, 2013, the Organization wrote off \$50,000 and \$3,962, respectively, of pledges receivable.

12. Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following at June 30:

	2014	2013
Unconditional pledges for cash and donated materials and labor for the construction and rehabilitation of homes in the home ownership program.	\$ 110,509	\$ 352,005
NSP – Mortgages held by the DuPage County Community Development Commission which will be forgiven upon the sale of the properties in the home ownership program.	-	113,746
Discounted first mortgages on homes funded by the NSP and cash collected under those mortgages.	-	305,842
HOME – Mortgages held by the DuPage County Community Development Commission to be forgiven on a pro rata basis upon the sale of the properties in the home ownership.	420,000	945,000
Donations for future fundraising events	40,495	-
Grants for ReStore	13,125	21,599
	\$ 584,129	\$ 1,738,192

DuPage Habitat for Humanity, Inc. and Subsidiaries
Notes to the Consolidated Financial Statements (cont'd)

13. Home Together LLC

During the year ended June 30, 2011, Habitat and DuPage Home Ownership Center (DHOC) formed Home Together LLC to jointly acquire office space for themselves in DuPage County, Illinois. On February 13, 2012, Home Together LLC received a notice from the Internal Revenue Service that it is a 501(c)(3) organization.

Home Together LLC has acquired the property located at 1600 East Roosevelt Road in Wheaton, Illinois for \$625,000. This purchase was funded through a CDBG grant received from HUD in the amount of \$566,888 and a loan from West Suburban Bank in the amount of \$70,000. The grant is in the form of a 20-year non-interest bearing loan that will be forgiven after 20 years as long as the Organization, Home Together LLC, and DHOC have complied with the terms of the grant. Specifically, the grant requires that any real property acquired using the grant funds be used to benefit low and moderate income persons for the 20-year term of the forgivable loan. The Organization, DHOC, and Home Together LLC are jointly obligated for the forgivable loan.

The promissory note with West Suburban Bank has a term of 5 years, a maturity date of March 2016 and a fixed interest rate at 4.25%. Principal is being paid monthly as if the loan was amortized over 20 years, with the balance of the loan due in March of 2016.

Home Together LLC will administer, operate and oversee the use and management of the property, including, without limitation, leasing office space to member organizations, repairing and maintaining the property. Each member has equal membership interest and is entitled to appoint three managers of the Company.

14. Subsequent Events

Subsequent events have been evaluated through December 10, 2014 which is the date the financial statements were available to be issued.